

For Immediate Release

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Square 9[®] and ecoprintQ Announce New Strategic Alliance in Latin America

Diversification of ecoprintQ's Solutions Portfolio Expands Square 9 Distribution Footprint

NEW HAVEN, CONN., June 30, 2017 – Square 9[®] Softworks, developers of award-winning enterprise content management (ECM) solutions, today announced its partnership with ecoprintQ, a leader in document output management and a certified PaperCut Authorized Solution Center servicing North and South America.

With this partnership, ecoprintQ will expand their solutions portfolio to include document capture automation, business process management (BPM) and ECM, helping their customers to further optimize paper-based processes. With a track record of consistent double-digit year-over-year growth, Square 9 looks to leverage the relationship to accelerate international expansion efforts and continue its strong pattern of growth.

"We are very excited and proud to have ecoprintQ representing our solutions," said Square 9 Senior Vice President, Michael Frattini. "When we evaluate strategic partnerships, we look for organizations that are leaders in their space and represent an opportunity for significant mutual benefit. We have certainly found both with ecoprintQ."

With the launch of the partnership, ecoprintQ's reseller channel immediately benefits with the ability to offer the full suite of Square 9's solutions. With a product line that targets the small to medium business (SMB) market while scaling easily to large enterprise accounts, Square 9's flagship ECM solution GlobalSearch®, and robust document capture automation solution GlobalCapture®, bring significant process improvement capabilities to ecoprintQ's dealer network. Common horizontal use cases include Accounts Payable invoice processing and approval, Human Resources onboarding, and contract management. Additionally, Square 9's C2 cloud solution is positioned perfectly for organizations that do not have the infrastructure necessary for enterprise class document process automation and require a solution that can be easily localized for multiple languages at the user level.

Together, Square 9 and ecoprintQ intend to offer a level of business process improvement that financially has been previously unattainable in the Latin American market.

"As we embark on a new and innovative journey to enhance our customer application portfolio we are privileged to join Square 9 Softworks with a similar goal both companies share; 'Making a difference in people's lives by delivering efficient solutions to the customers we serve,'" said ecoprintQ Director of Sales, Dominick Bracero. "It is very exciting for ecoprintQ to introduce Square 9 Softworks to the Latin American Region but it is even more rewarding to know, with great confidence, that this application provides sustainable growth for our partners. That is, providing multiple products with countless functionality combined with efficient technical support," added ecoprintQ Vice President of Sales, Alfredo Milanes.

About ecoprintQ

ecoprintQ pilots unprecedented Customer Service entrenched in dynamic Technical support for today's Print-Scan-Fax-Copy Management Applications. ecoprintQ is a bi- lingual Organization with over a decade of extrapolating market resources, multifaceted leader with a vast experience in management solutions addressing your growing technology needs. <u>http://www.ecoprintq.com</u>



About Square 9 Softworks

As a trendsetting software development firm, Square 9 is a creative force in the next generation of both on premise and cloud-enabled Content Management solutions. Intensely customer-focused and highly responsive, Square 9 delivers effective, value-driven solutions and has achieved a reputation for excellence in meeting the rapidly evolving needs of its customers. In addition to GlobalSearch®, the award-winning Content Management solution platform, Square 9 has been widely recognized for its diverse portfolio of products including solutions for Document Capture Automation, Business Process Automation and Web Forms Management. Square 9 Softworks distributes its solutions internationally through a network of highly skilled Channel Resellers from its corporate office in New Haven, Connecticut. <u>www.square-9.com</u>

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